

DELTA KILO SOLUTIONS

AI-Enabled Social Media, Communications & Administrative Support for Government

CAPABILITY STATEMENT

COMPANY OVERVIEW

Delta Kilo Solutions is a women-owned, minority-owned small business that helps public agencies reach residents and get more done. We pair an AI-assisted production workflow with human review on every deliverable, so agencies get more content, faster turnaround, and a lower cost per asset, with accountable quality control.

CORE COMPETENCIES

- **Social Media & Digital Outreach:** strategy, content calendars, account management, boosted posts, community management, social listening and KPI reporting
- **Content Production:** short-form video and Reels, graphics, captions and copy for Instagram, Facebook, TikTok, X, LinkedIn and YouTube
- **Public Communications:** campaign and alert messaging, public information materials, event and program promotion
- **Training & Instructional Content:** course materials, job aids and training content
- **Administrative & Management Support:** program coordination, documentation and reporting

DIFFERENTIATORS

- **Speed with oversight:** AI speeds up drafting and versioning; a named team member approves everything before it goes public
- **Government experience:** Managing Director brings ten years of federal service with DHS/TSA, including as a Security Training Instructor
- **Data protection:** no agency data goes into public AI tools or is used to train third-party models
- **Teaming-ready:** a women-owned, minority-owned small business partner for primes' social media and communications scopes

RELEVANT EXPERIENCE

- **Orlando Arts Festival (2025–present):** multi-platform social content, short-form video and event promotion, plus two follow-on engagements
- **Inner Diva Fitness (2020–2025):** five years of daily social media management across four platforms, community management and class promotion
- **U.S. DHS / TSA:** ten years of federal service, including Security Training Instructor

COMPANY DATA

UEI: LAHHLC6KWNJ7

CAGE: 9XA99

SAM.gov: Active

Business Type: Sole proprietorship (DBA Delta Kilo Solutions)

Socio-Economic: Self-represented in SAM.gov as Women-Owned Small Business, Minority-Owned, Black American-Owned

Payment: Government purchase cards accepted

NAICS CODES

541611 Administrative Management & General Management Consulting (primary)

561110 Office Administrative Services

POINT OF CONTACT

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